



THE REALTOR® FOUNDATION

ANNUAL  
REPORT

2023

# OUR MISSION

The REALTOR® Foundation supports local nonprofit organizations solving homelessness. We envision a central Indiana where everyone has a safe place to call home.



## A BIT OF OUR HISTORY...

Established in 1984 by the MIBOR REALTOR® Association, the REALTOR® Foundation was created to provide an outlet for real estate professionals to give back to their community. Led by a small group of MIBOR leaders with hearts for philanthropy, the REALTOR® Foundation has grown to become the definitive source for MIBOR members to support organizations that are solving homelessness in central Indiana. Through carefully selected grants funded entirely by the real estate community, the REALTOR® Foundation has contributed over \$3 million to support safe and secure housing solutions for Hoosiers in need.

Our vision is that everyone in central Indiana has a safe place to call home. Each of our grant recipients is chosen through a rigorous process prioritizing their comprehensive wrap-around services and focus on preventing returns to homelessness. It is our priority to not only house the unhoused, but to ensure that individuals and families have the resources they need to remain housed, retain employment, and care for themselves and their family. The organizations we choose to support contribute to the health of our community as a whole, promoting new leaders and agents of change for the benefit of everyone in central Indiana.



# A LETTER FROM THE PRESIDENT

As the REALTOR® Foundation President in 2023, I am deeply appreciative of the outstanding support we've received from our community. Thanks to your generosity, we were able to allocate over \$300,000 to local organizations dedicated to providing housing and essential services to those most in need.

Although this year marked a significant milestone in the amount of funding we've been able to provide, there remains a substantial amount of work ahead to confront the persistent challenges of homelessness and housing insecurity in our neighborhoods. I extend my sincerest gratitude to all who have dedicated their time, resources, and advocacy to further our cause. Together, we're truly effecting positive change in the lives of homeless families, survivors of domestic violence, veterans, youth, and other vulnerable individuals in our community.

As we anticipate the REALTOR® Foundation's forthcoming 40th anniversary being celebrated in 2024, I urge us all to continue thinking ambitiously and striving diligently to raise as much funding as possible. Each one of you plays an indispensable role in this endeavor, and your contributions will play a pivotal role in shaping a brighter future for all. Thank you immensely for your continued support.

Sincerely,



Katie Malott  
2023 REALTOR® Foundation President



**“** Together, we're truly effecting positive change in the lives of homeless families, survivors of domestic violence, veterans, youth, and other vulnerable individuals in our community.

# 2023 BOARD OF DIRECTORS



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# 2023 GRANT RECIPIENTS

**91 Place** - \$6,500 for Staff Salaries, Utilities, Meals for Residents, Paper Supplies  
**Alternatives, Inc** - \$7,500 for Housing Program Operations  
**Brookside Community Development Corp** - \$7,500 for Utility Costs & Case Manager Salaries  
**Coburn Place Safe Haven** - \$10,000 for Transitional Housing Manager  
**Damien Center** - \$10,000 for Housing Assistance Program for Transgender HIV+/AIDS+  
**Dayspring Center** - \$15,000 for Follow-Up Case Management Program  
**Desert Rose Foundation**- \$7,500 for Mentoring Program  
**Dove Recovery House** - \$10,000 for Trauma-Informed Services  
**Family Promise of Greater Indianapolis** - \$10,000 for Diversion Program Expansion  
**Family Promise of Hendricks County** - \$10,000 for a New Residential Facility in Plainfield  
**Gennesaret Free Clinics** - \$10,000 for Case Management Services & Barrier-Buster Funds  
**Grace Horizon** - \$10,000 for Housing Solutions for Survivors  
**Heart Rock Recovery House** - \$5,000 to Offset Direct Client Costs  
**Holy Family Shelter** - \$12,500 for Transitional Housing Services  
**Helping Veterans And Families (HVAF)** - \$10,000 for Employment Programming  
**Indiana Youth Group** - \$5,500 for Independent Life Skills Programming  
**O'Connor House** - \$10,000 for Insurance Costs & Salaries  
**Outreach Indiana** - \$7,500 for Diversion Specialist  
**Pathway to Recovery** - \$25,000 for Transitional Housing & Recovery Program + Expansion Project  
**PourHouse** - \$20,000 for Housing Navigator  
**Sheltering Wings** - \$10,000 for the Life Skills Program  
**Stability First/The Magdalen House** - \$5,000 for Case Manager Salaries  
**Stopover** - \$15,000 for Transitional & Rapid Rehousing Operations  
**Trinity Haven** - \$7,500 for Transitional Living Program Staffing  
**Trusted Mentors** - \$5,500 for Mentor Program For Those Leaving Incarceration & At-Risk Adults  
**Turning Point Domestic Violence Services** - \$7,500 for Survivor-Centered Services  
**Wellspring (Community Service Center of Morgan County)** - \$5,000 for Transitional Housing & Supportive Services

## **\$265,000 GRANTED TO 27 LOCAL NONPROFITS**

*Raised entirely by the central Indiana real estate community*

# 2023 PROFESSIONAL DEVELOPMENT GRANTS

## From The Steve Sullivan Professional Development Fund

*These grants are awarded annually to specially selected organizations to access training & development programs that will help them better assist their clients in need.*

**Alternatives, Inc:** \$1,875 for staff to participate in New Manager Coaching consisting of eight group sessions and a personalized action plan.

**Dove Recovery House:** \$1,000 to fund development and continuing education for the clinical team.

**Outreach Indiana:** \$1,867 for the Diversion Specialist to receive training in Adult and Pediatric First Aid/CPR/AED, Youth Mental Health, and training in Negotiation and Dispute Resolution for Public Affairs.



# SOLVING HOMELESSNESS FOR FAMILIES

Based on the 2023 Point-In-Time Count, there was a 17% decrease in individuals in families staying in emergency shelters or transitional housing; however, 2023 had the largest number of unsheltered families to date. **The average age of a homeless person is just 7 years old** and on any given night, 4 out of 10 homeless adults have children with them. This is why the REALTOR® Foundation invests in organizations that not only house families in need, but provide them with the resources necessary to heal, retain income, and create a healthy, stable home.



## FINDING STABILITY AFTER TRAGEDY

In late 2023, Erica, a single mother with two young children, found herself seeking refuge at Dayspring Center in the heart of Indianapolis. Erica was one of thousands of Hoosiers just one tragedy away from losing their home, and an unexpected emergency left her facing homelessness. Despite never anticipating such a circumstance, Erica remained resolute in her determination to create a brighter future for her family.

Guided by Dayspring's supportive staff, Erica engaged in life skills workshops, refining her budgeting and job search abilities while receiving crucial counseling to address her past trauma. Through unwavering determination, she obtained stable employment and took decisive steps to secure affordable housing for her family.

After leaving the shelter at Dayspring Center, Erica continued to receive support through Dayspring's essential Follow-Up Care Program, which is funded by grants from the REALTOR® Foundation. This program ensured a smooth transition from the shelter and provided ongoing assistance as Erica worked towards long-term stability. "I never expected to be in this situation," she shared. "But with the support and encouragement of the Dayspring team, and the continued assistance through the Follow-Up Care Program, I found the strength within myself to build a brighter future for my children."

Erica's journey underscores the transformative impact of the programs funded by REALTOR® Foundation grants, offering individuals the tools and support needed to reclaim independence after unexpected adversity. Erica's resilience and the ongoing support Dayspring Center offers to their residents inspires us to persist in our mission of providing hope, support, and opportunities to those in need within our community.

# SOLVING HOMELESSNESS FOR SURVIVORS

*Domestic Violence is the leading cause of homelessness for women and children in central Indiana. Abusers use violence to exert control over their partners and isolate them from their support networks. As a result, a woman who has experienced domestic violence will often have little or no access to money and very few friends or family members to rely on if she flees a violent relationship. This is why The REALTOR® Foundation believes in investing in safe havens where survivors can heal and regain their independence in a loving and supportive environment.*



*“I will never go back...watch me spread my wings and show my babies what it's like to learn how to fly.”*

## FINDING SAFE HAVEN

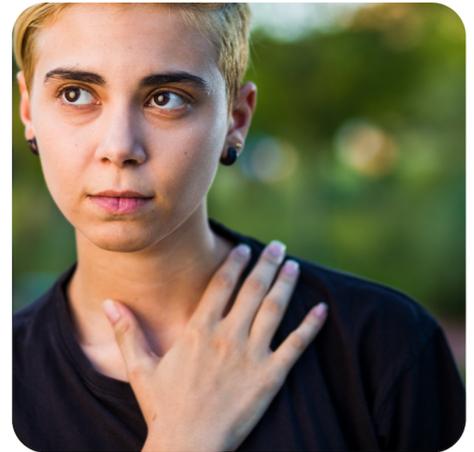
Sarah and her two daughters faced unimaginable domestic abuse for 15 years. Her written testimony includes 17 pages of things no one should ever have to go through. Anxiety and fear gripped Sarah's older daughter and caused her to have debilitating pain. Her youngest daughter told Sarah she wanted to run away because she was so scared of her father. Though Sarah had no one to turn to, she knew she needed to find a safe place for her and her girls.

Finally building up the courage to leave, Sarah called Sheltering Wings. This was a call that would change their lives forever, giving them a way out of their cruel situation. By three o'clock the following afternoon, Sarah and her daughters were safe at the shelter. While there, Sarah worked on building a new life with her girls, safe and independent from her husband. Sheltering Wings was able to provide support, safety, resources, and most important of all, compassion.

"I will never go back," vows Sarah. "Watch me spread my wings and show my babies what it's like to learn how to fly."

# SOLVING HOMELESSNESS FOR THE MOST VULNERABLE

*The issue of homelessness is complicated, and the barriers to housing faced by at-risk citizens are numerous. Too often these barriers intersect to cause a cycle of homelessness that can be difficult to overcome. The REALTOR® Foundation aims to find and invest in programs that are meeting a unique and critical need in our community. From veterans experiencing homelessness to sex trafficking survivors, we carefully direct your donations to effective housing programs serving our most vulnerable neighbors.*



## FINDING THE WILL TO GO ON

The following is the story of Jason's experience at Pathway to Recovery, who offers transitional and permanent housing for homeless Hoosiers impacted by substance use and mental health disorders.

"Before Pathway, I was lost - mentally, physically, and spiritually. I had burned every possible bridge and lost all hope. My rock bottom meant sleeping in the rain, snow, and heat. I would wake up long enough to drink, only to pass out again. I was driven by self-will until I didn't have any will left. Finally, I got the courage to ask for help.

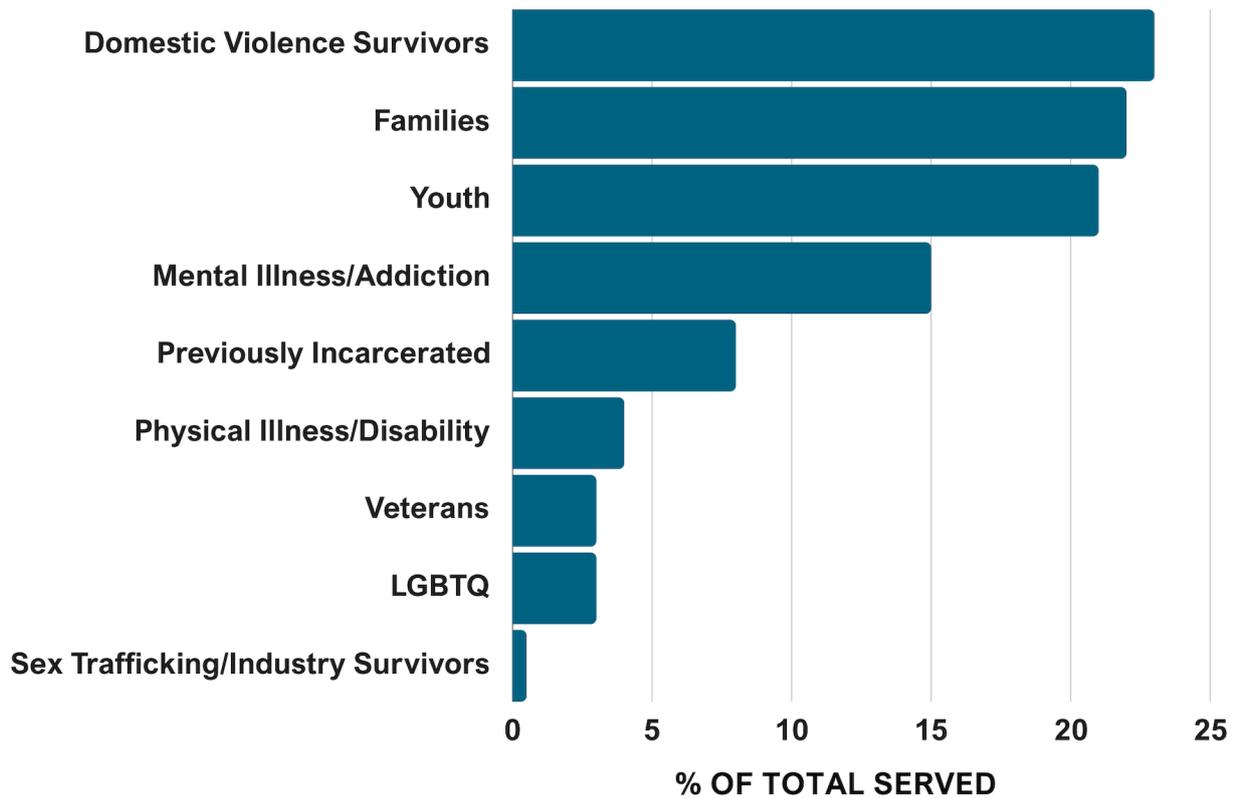
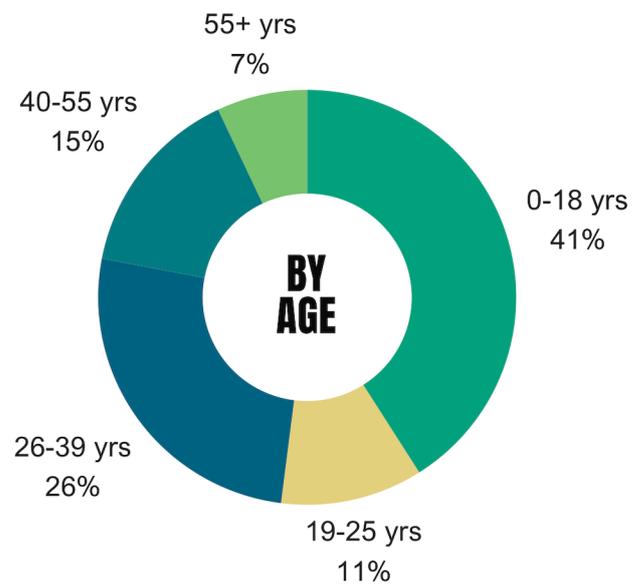
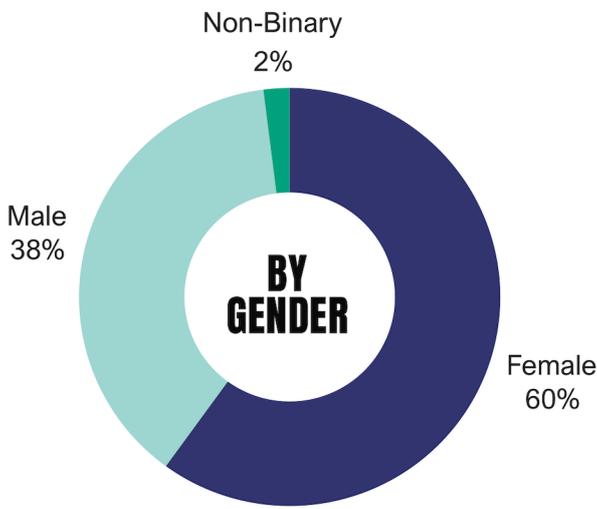
Without judgment or hesitation, Pathway was there. Once I became willing to do whatever it takes, I walked into the most welcoming and caring group of people I have ever met. From the first day, Pathway did anything and everything to get me back on track. I acquired tools for my recovery. I learned to build trust and I became trustworthy. I learned to love myself after hating myself for years. I found out the Pathway staff are not just staff; they genuinely care and wanted me to succeed."

Today, Jason has over two years of recovery, a support network that can't be broken, a healthy relationship, and a new life. In July, Jason accepted a full-time position as a recovery coach and he moved to a furnished two-bedroom apartment at one of Pathway's permanent housing units.

"Pathway is not just a place to go, it's my home and family" says Jason. "I am forever grateful and indebted to those who support Pathway. I spend my days giving what was freely given to me."

# OUR IMPACT IN 2023

## BY THE NUMBERS



**4,186** UNIQUE INDIVIDUALS SERVED

**1,587** SUCCESSFUL EXITS TO PERMANENT HOUSING

# DID YOU KNOW?

	Officials estimate that <b>12,000 people</b> will experience homelessness in Indianapolis each year.
	The average age of a person experiencing homelessness in central Indiana is <b>7 years old</b> .
	Half of the local homeless population are families with children.
	<b>40%</b> of young adults who age out of foster care will become homeless.
	<b>50%</b> of households in Marion County are rent burdened, meaning they pay more than 30% of their monthly income on rent.
	<b>Thousands</b> of local women every year become homeless due to domestic violence.



*The REALTOR® Foundation has helped us safely house families for nearly two decades. Support in the form of grants, donations, and apartment setups have directly impacted the lives of adults and kids experiencing homelessness because of domestic violence. Thank you for believing that*

*everyone deserves a safe home!*

*-Coburn Place Safe Haven*

# TRIPLE CROWN SPONSORS

Our most involved sponsors are deemed the **Triple Crown** for sponsorship of all three signature fundraising events: The Ball, Golf Outing, and the Summer Event. Time and again, these companies have stepped up to support the REALTOR® Foundation and our mission to support local nonprofits solving homelessness in central Indiana. Many thanks to:



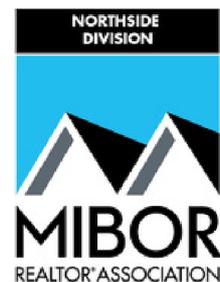
Fidelity National Title



TRADEMARK TITLE



COMPASS



# THE BALL: A BENEFIT FOR THE REALTOR® FOUNDATION

The 2023 Ball was a magical night to remember as MIBOR members honored Stacy West's successful year as President and recognized her successor, Clay Bowden. Guests celebrated award winners for REALTOR® of the Year Lynn Wheeler and Affiliate of the Year Josh Hargis, with Kyle Morris winning the F.C. "Bud" Tucker Community Service Award and Danielle Coleman named Rising Star. A Ball first, Roger Lundy, Randy Surette, and Dean Hicks were honored together with the Distinguished Service Award. Thank you to our generous sponsors:

## Presented by

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Fancher Mortgage Group/GVC Mortgage  
Ferris Property Group  
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Pyatt Builders  
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ShowingTime+  
T&H Realty Services  
Total Quality Lending  
Two Men And A Truck

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Malott Family Insurance  
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Title Services, LLC  
Tucker Mortgage  
Union Home Mortgage

## Bronze Sponsors

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Sue Pfohl  
Wheaton Moving & Storage



A Benefit for  
The REALTOR® Foundation  
January 28, 2023



# TOTALLY '90S 30TH ANNUAL GOLF OUTING

Players and sponsors went back to the decade of pop divas, Nintendo, and neon windbreakers for The REALTOR® Foundation's 30th Annual Golf Outing at Eagle Creek Golf Club on September 14, 2023.



## Presenting Sponsor

Wheaton Moving & Storage

## Lunch Sponsor

National Bank of Indianapolis

## Cart Sponsor

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## Beverage Cart Sponsors

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Prosperity Home Mortgage  
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## Air Cannon Hole Sponsors (Premium)

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Meridian Title Corporation

## Beverage Station Sponsors (Premium)

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## Photo Cart Sponsors

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## REALTOR® Relief Cart Sponsors

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## Goodie Bag Sponsor

F.C. Tucker

## Food Truck Sponsors

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Farley Health Solutions  
Heritage Custom Painting  
Keller Williams Indy Metro Northeast  
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Pillar To Post | The Jon Carrothers Team  
Talon Property Inspections

## 50/50 Raffle Sponsor

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## Putting Contest Sponsor

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## Contest Hole Sponsors

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Keller Williams Indy Metro North  
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Parker Mortgage Team  
America Mortgage

## Hole Sponsors

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F.C. Tucker Company  
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First American Title  
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Master Lock  
MJW Mortgage  
Morse Moving / Allied Van Lines  
Near North Title Group  
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Pyatt Builders  
RITERUG Flooring  
T&H Realty  
Wheaton Moving & Storage

## Game Card Sponsor

Thrive Mortgage

## Mulligan Sponsor

Elements Financial

## Driving Range Sponsor

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# THE PARTY WITH A PURPOSE

Newly revitalized, the summer fundraiser took place at West Fork Whiskey on June 23, 2023. The party featured distillery tours, bespoke cocktails, music, and local fare, and marked the finale of the REALTOR® All-Stars fundraising campaign that raised nearly \$50,000 for the Foundation's mission.

## Presented By

Estridge Homes

## Distillery Tour Sponsor

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## Photo Booth Sponsor

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## Bar Sponsors

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Ruoff Mortgage  
Total Quality Lending

## Registration Sponsor

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Silverthorne Homes | Arbor Homes  
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## 50/50 Raffle Sponsor

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Indiana Realty

## Silent Auction Sponsor

Meridian Title Corporation

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## Entertainment Sponsor

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## Whiskey Tasting Sponsor

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Cinch Home Services  
Compass  
Elements Financial  
Fairway Independent Mortgage  
MJW Mortgage  
Northside Division of MIBOR  
Thrive Mortgage  
Trademark Title

## Thank you to the All-Stars:

Mark Branch  
Cam Buening  
Jason Engle  
Erin Hundley  
Regina Jones  
Lynn Wheeler



# ANNUAL FUND HEROES OF HOPE

\*Designates individuals who have made donations in the past 5 consecutive years. Thank you for your loyalty!

## \$5,000+

Claire Anne Aikman\*  
Andrew Braun  
Cameron Buening  
David L. Caveness\*  
CENTURY 21 Scheetz  
MIBOR Service Corporation\*

## \$2,500-\$4,999

Kurtis Fancher\*  
Keller Williams\*  
Christian Kemp & Family  
Northside Division of MIBOR\*  
Angi Oakes

## \$1,000-\$2,499

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Gary Angstadt  
Kimberly Austin  
Magdalen Bergeron\*  
Jerry R. Bintz\*  
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Annie Caruso\*  
Mikie Collins\*  
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Eric Johnson\*  
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Erik L Wentz  
Margaret Zimmerman  
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Rachel Freitas\*  
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The Somerville Team Baxter  
Carole Snyder\*  
Tammy Rapp  
GB Landrigan\*  
Dawn Whalen\*  
Craig West  
Frances Williams\*  
John W. Asbury\*  
Colliver Insurance  
F.C. Tucker Company  
Amanda & Rodney Heard  
Phil Herman\*  
Kyle Morris  
Karen Schmidt  
Southside Division  
Stacy West\*

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Angie Baker  
Jeri L. Ballantine\*  
Christine Benham  
Gabie Benson\*  
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Dee A. Young\*  
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Janet Zachary\*  
LeAnne Zentz

# ANNUAL FUND HEROES OF HOPE

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Kristen Adamson  
Michelle Aguirre  
Keith Akada  
Jeri Albea  
Michael Albrecht  
Ashley Alexander  
Tonya Allbery  
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Catalina Alvarado  
Amanda Alvis  
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Terrence Brown  
Stacey Brown  
Rhoda Brown\*  
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Rosie Buchanan  
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Nick Claghorn  
Stevie Clardy  
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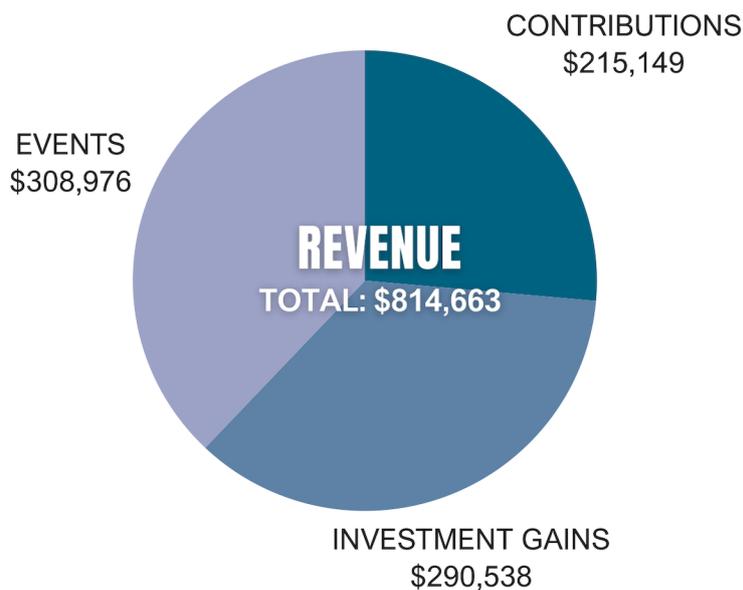
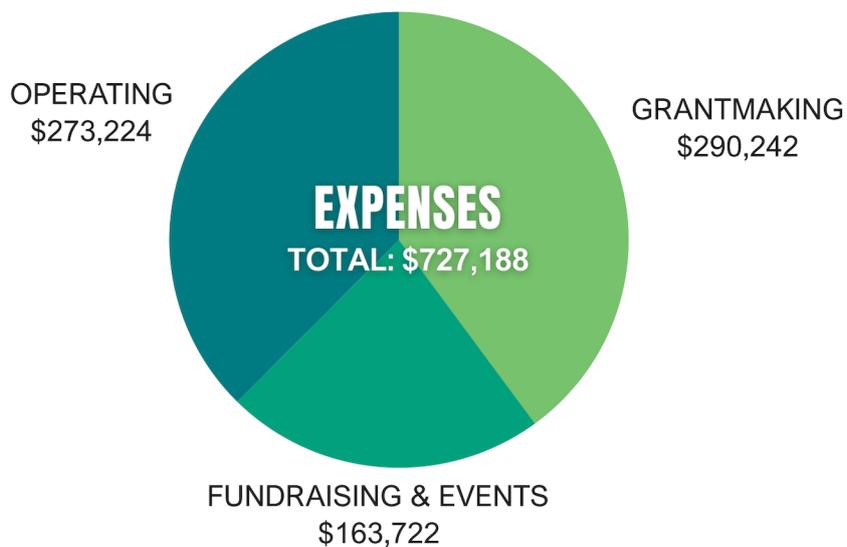
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