

ANNUAL REPORT



OUR MISSION

The REALTOR® Foundation supports local nonprofits solving homelessness. We envision a central Indiana where everyone has a safe place to call home.

Founded in 1984 by the MIBOR REALTOR® Association and operating as its charitable arm, the REALTOR® Foundation provides our real estate community the opportunity to make a difference by supporting the people, projects, and services that shape the quality of their community.

In 2003, the REALTOR® Foundation announced its new mission to assist in fighting the crisis of homelessness in our area. The Foundation made a long-term commitment to working with organizations in central Indiana that house and serve survivors who have lost or are on the verge of losing their homes due to domestic violence, income loss, poor health, and other tragedies.

Since its founding, the REALTOR® Foundation has awarded over \$3,000,000 to local nonprofits that offer emergency and transitional housing, job assistance, mental health treatment, addiction counseling, recovery homes, basic needs, and so much more to those in need. Our focus is on organizations that offer full-circle care for those experiencing homelessness, providing them not only with housing solutions but the resources necessary to lead stable, self-sufficient lives.



A LETTER

FROM THE PRESIDENT

Dear Friends,

As the REALTOR® Foundation President in 2022, I am immensely grateful for the incredible support that we have received from our community. With your help, we were able to grant over \$280,000 to local agencies that are working tirelessly to provide housing and critical services to those who are most in need.

While this was a record-breaking year for the amount of funding that we were able to provide, there is still so much work to be done to address the ongoing challenges of homelessness and housing insecurity in our communities. I would like to express my deepest thanks to everyone who has contributed their time, resources, and advocacy to help us achieve our mission. Together, we are truly making a difference in the lives of homeless families, domestic violence survivors, veterans, youth, and other vulnerable members of our community.

As we look forward to celebrating the REALTOR® Foundation's 40th anniversary in 2024, I encourage all of us to continue to think big and work hard to raise as much funding as possible. Each and every one of you is a vital part of this effort, and your contributions will help to create a brighter future for all. Thank you so much for your ongoing support!

Sincerely,

Nancy Mutchmore

Nancy Mutchmore

2022 REALTOR® Foundation President

Each and every one of you is a vital part of this effort, and your contributions will help to create a brighter future for all.

2022

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LINKING HOPE FOR

FAMILIES

In our community, homelessness disproportionately effects families. Families are the fastest growing segment of the homeless population in Indiana. Last year more than 3,500 children in Marion County were identified as homeless by their school. The average age of a homeless person is just 7 years old and on any given night, 4 out of 10 homeless adults have children with them. This is why the REALTOR® Foundation invests a third of our grant dollars in programs most effective at keeping families together and walking alongside them on a path to independence.



Sharon & Mark

Sharon and Mark arrived at Dayspring Center in August with their 3 children, ages 10, 7 and 2. Mark had recently been released from prison and the family entered the shelter due to their house being declared uninhabitable. Sharon worked 75+ hours a week, but due to low wages, was still struggling to make ends meet. Mark searched for work, but was having difficulty finding employment because of his criminal history. Mark's criminal history also disqualified the family from subsidized housing. His dedication to his family was evident, but he began to doubt himself and wondered if the family was better off without him. With the assistance of Dayspring's Case Managers, Mark was able to find employment. Their youngest son was enrolled in childcare, and the other two children were enrolled in school. After both parents worked, budgeted and saved money, the staff assisted them in finding safe, decent, affordable housing, and they moved into their own home right before Christmas. Sharon and Mark enrolled in the Follow-Up Program at Dayspring, meeting with their case manager weekly. "I almost gave up," said Mark, "but the staff encouraged me to keep going. I had to keep going because of my wife and kids. I know Dayspring staff is there if I need them. We couldn't have done it without them."

2022 GRANTS

For Families Experiencing
Homelessness

Dayspring Center

\$15,000

Family Promise of Greater Indianapolis

\$10,000

Family Promise of Hamilton County

\$10,000

Family Promise of Hendricks County

\$10,000

Holy Family Shelter

\$12,500

The O'Connor House

\$10,000

Wellspring | Community Service Center

of Morgan County

\$5,000



LINKING HOPE FOR

SURVIVORS OF DOMESTIC VIOLENCE

Domestic Violence is the leading cause of homelessness for women and children in central Indiana. Abusers use violence as control over their partners and isolate them from support networks. As a result, a woman who has experienced domestic violence will often have little or no access to money and very few friends or family members to rely on if she flees a violent relationship. This is why The REALTOR® Foundation believes in investing in safe havens where survivors can heal and regain their independence in a loving and supportive environment.



Izabella

Izabella grew up in a loving family. She was her father's little princess – her world was kind, full of smiles, and she lacked nothing. "If only I could go back and warn younger me," she said, "If I could only save myself from experiencing the horrors of what was to come."

As an adult, Izabella began living with a man she was seeing. He quickly became verbally, financially, emotionally, and physically abusive. He would abuse her to the point of bruises and broken bones. He would then insist that she wear makeup to cover the cuts and bruises, to save him from what he called "embarrassment" from being seen with me in public. He would mess with and mix up her medications, resulting in numerous hospital visits. His final abusive explosion sent Izabella to the hospital for two weeks. The medical team that was helping Izabella recommended that she call Sheltering Wings, and she did.

She was scared. She had nothing – no clothes, no shoes, no personal belongings. What she imagined shelter life to be like was a depressing scene with cold, clammy rooms. "But when I walked into Sheltering Wings, I was so surprised! This place was nothing like I had pictured in my mind." Izabella was immediately met with care and compassion. She made close friends with the other residents. "It's so nice to have someone who understands what you've gone through and doesn't minimize the abuse. Being at Sheltering Wings has helped me tremendously. I've been able to grow, learn, and reconcile my relationship with my daughter and my mother. Without Sheltering Wings, I would be dead. This place saved my life."

2022 GRANTS

For Survivors of Domestic Violence

Alternatives, Inc

\$7,000

Coburn Place Safe Haven

\$10,000

Desert Rose Foundation

\$7,500

Sheltering Wings Center for Women

\$10,000

Turning Point Domestic Violence

Services

\$7,500



LINKING HOPE FOR VULNERABLE POPULATIONS

The issue of homelessness is complicated, and any number of reasons can lead someone there. Those experiencing homelessness in central Indiana come from all walks of life and have a diverse range of barriers they are working to overcome. The REALTOR® Foundation aims to find and invest in programs that are meeting a unique and critical need in our community. From veterans experiencing homelessness to sex trafficking survivors, we carefully direct your donations to effective housing programs serving our community's most vulnerable neighbors.



Wanda & Rose

In January 2022, the team at Gennesaret Free Clinics learned of Wanda and Rose, a mother & daughter living in their car. Rose, Wanda's 18-year-old daughter, lived with a developmental disability and suffered from constant seizures and ministrokes. One eventually led to a lengthy hospitalization. At the end of Rose's hospital stay, the medical staff proposed discharging her to Gennesaret's Women's Health Recovery Home rather than force her and her mother to navigate her recovery while living in their car. Initially, Wanda declined, refusing to be separated from Rose. "I can't leave Rose," she told the staff at Gennesaret. "I won't."

Gennesaret's Health Recovery Home staff made an exception for the two and encouraged Wanda and Rose to both accept respite housing for the duration of Rose's recovery. The staff members brought in an extra bed so that Wanda could sleep comfortably next to Rose as she recovered. Upon moving in, Rose asked their team, "Can I bring my toys?" Of course she could.

Through Gennesaret's housing support services program, Rose was granted her human right to safe and stable recovery with her mother, her toys, and the amazing services the Health Recovery Homes offer all patients. Gennesaret's staff guided Wanda and Rose along the way, helping them secure an apartment within two months of their stay. Today, Rose and Wanda are still together in stable housing of their own.

2022 GRANTS

For Self-Sufficiency for Vulnerable Populations

Damien Center

\$10,000

Dove Recovery House for Women

\$10,000

Gennesaret Free Clinics

\$10,000

Grace Horizon

\$10,000

Helping Veterans and Families (HVAF)

\$10,000

Indiana Youth Group

\$10,000

Pathway to Recovery

\$20,000

PourHouse

\$20,000

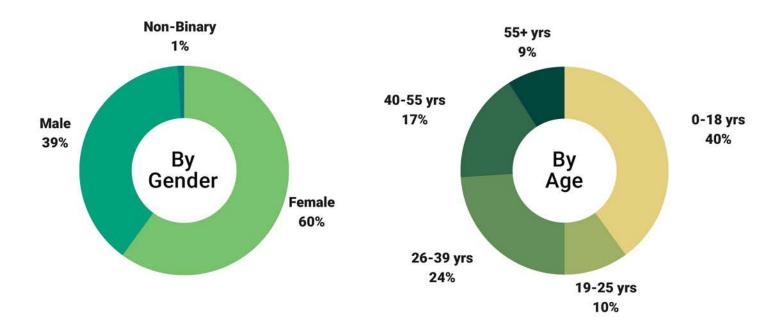
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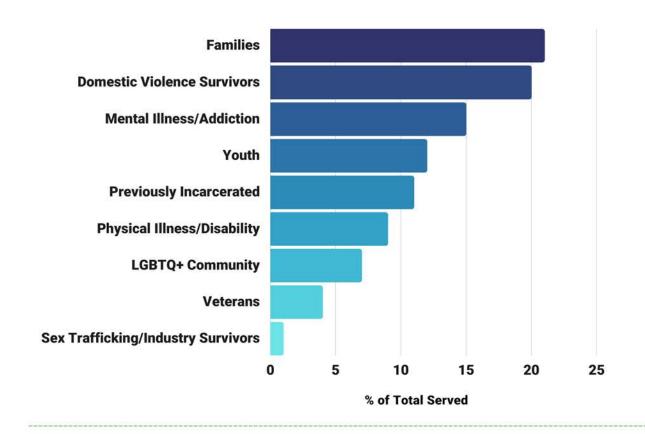
\$15,000

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\$5,500

OUR IMPACT IN 2022 BY THE NUMBERS





3,273 UNIQUE INDIVIDUALS SERVED

1,551 SUCCESSFUL EXT TO PERMANENT HOUSING

SUCCESSFUL EXITS

DID YOU KNOW?



Officials estimate that 12,000 people will experience homelessness in Indianapolis each year.



The average age of a person experiencing homelessness in central Indiana is 7 years old.



Half of the local homeless population are families with children.



40% of young adults who age out of foster care will become homeless.



50% of households in Marion County are rent burdened, meaning they pay more than 30% of their monthly income on rent.



Thousands of local women every year become homeless due to domestic violence.







From a PourHouse client in 2022 who had been living under a bridge, after they secured his housing:

"Thanks for the great news today. I have been feeling lonely because I'm always alone. [I've] been really depressed lately and thinking about...life, my part in it, and the fact that I have nothing, no one, and if I was gone that nobody would miss me or care. Your great news was the saving grace for me. I'd pretty much given up on everything. Your call couldn't have been better timed. I truly thank you for your help and for not forgetting me."

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The 2022 Ball raised a record breaking \$107,000 in support of the REALTOR® Foundation's mission to solve homelessness in central Indiana!



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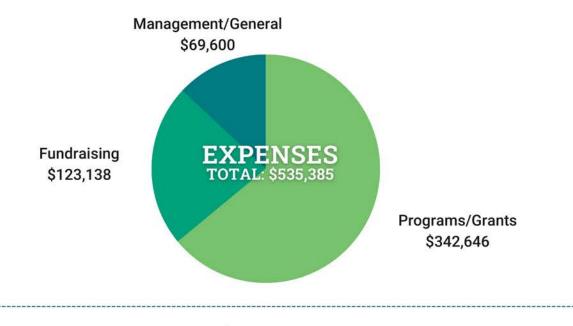
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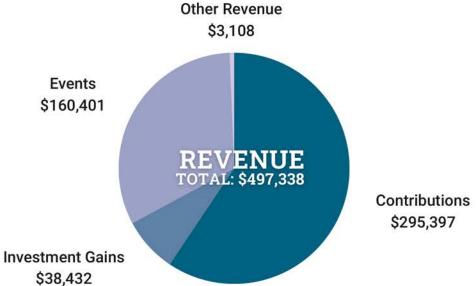
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"There doubt that a small group of thoughtful, committed citizens can change the world. Indeed, it's the only thing that ever has."

-Margaret Mead

2022 FINANCIALS





Due to a turbulent stock market in 2022, the REALTOR® Foundation Endowment Fund experienced a loss of \$116,473, as well as lower than expected investment income.

It is important for the REALTOR® Foundation to ensure its financial integrity is kept to the highest standards. We are careful stewards of every dollar we receive and manage our finances as conservatively as possible. We take our role as the stewards of your good faith and benevolence very seriously and strive to place your investment in the hands of quality and effective organizations.

Detailed financial statements are available upon request.

WHAT A YEAR!

#REALTORSGIVEBACK

The Central Indiana Real Estate Industry stepped up once again to be a beacon of hope in our community in 2022. You are the key!



10 GREAT WAYS TO GET INVOLVED

- Connect a nonprofit organization that fits our mission
- Invite a Foundation speaker to your office
- Come to one of our signature events
- Commit to a gift at closing through transactional giving
- Join a Foundation committee or Team Foundation
- Host a fundraiser to benefit the Foundation
- Be an advocate for our cause
- Volunteer with us
- Ask your company to be a corporate sponsor
- Share our social media messages



Learn more at realtorfoundation.org.











MIBOR REALTOR® FOUNDATION

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