



# The REALTOR® Foundation

Annual Report 2020





## Our Mission

To mobilize our real estate community to raise funds and foster support for organizations that transition central Indiana's homeless to safe and secure housing.

## Our Vision

Central Indiana's homeless have access to safe and permanent housing solutions that positively change their lives.

## Our History

Founded in 1984 by the MIBOR REALTOR® Association and operating as its charitable arm, the REALTOR® Foundation provides our local real estate community the opportunity to make a difference by supporting the people, projects, and services that shape the quality of their community.

Since its founding, the REALTOR® Foundation has awarded grants that have helped central Indiana strengthen its environment.

In 2003, the REALTOR® Foundation announced its new mission to assist in fighting the serious problem of homelessness in our area. The Foundation made a long-term commitment to working with organizations in and around central Indiana that reach out to victims who have lost their homes due to domestic violence, natural disaster, job loss and other tragedies. Our focus is on breaking the cycle of emergency shelters and homelessness, putting people on the path to stability. Under this new mission, the Foundation has granted more than \$2,500,000 to local homeless service providers.

# Letter from the President

Dear Friends,

I have been honored to serve as the REALTOR® Foundation President in 2020.

Certainly, 2020 was a year none of us expected. Yet, your overwhelming generosity turned a scary and turbulent year into one of the most successful for the REALTOR® Foundation. In our community's time of need, the real estate industry stepped up. We asked you to Lift Others Up with us and remember that kindness can really change the world.

With your support, we granted over \$255,000 to local agencies on the frontlines of serving those in need in central Indiana. You continue to be the key for so many families in crisis.

I hope as you read this report you will see the difference you have made in the lives of homeless families, domestic violence survivors, veterans, youth, and our other very vulnerable neighbors.

Thank you for hearing our call to Lift Others Up! Together we are linking hope to homeless.

Sincerely,



Amy Mocas  
2020 REALTOR® Foundation President

## 2020 REALTOR® Foundation Board of Directors

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**Executive Director**  
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## Navigating the Pandemic

Amidst the COVID-19 pandemic, organizations that provide support and services to those experiencing homelessness in Indiana were facing a new kind of crisis in keeping their residents, staff, and volunteers safe. They were also facing a shortage of supplies and food with decreased cash flow, having to transfer residents to motels and modify the way they offer services.

The REALTOR® Foundation Board acted and approved emergency grants to support three of our grant organizations that are in the

highest need for funds to fight COVID-19 so that they could continue to enact their mission and serve our cities most vulnerable neighbors. Because of this, the Foundation opted not to hold its annual summer event, and instead focused on a virtual day of giving in June. Thanks to so many generous individuals, groups, and our corporate sponsors, we raised over \$39,000 to lift others up and out of homelessness during the pandemic! The generosity of our real estate industry shined that day. Thank you for all who contributed, shared, and supported.



# Lift others up

## Special thanks for matching sponsors

Arctic Heating & Cooling

Fancher Mortgage Group

Cornerstone Inspection Services

Meridian Title

Sentrilock

Housemaster Indy North

Carpenter, Realtors

RE/MAX Ability Plus

F.C. Tucker Company

Security Home Inspections

# 2020 Grants for Family Homelessness

Dayspring Center  
(\$20,000)

Family Promise of Greater Indianapolis  
(\$10,000)

Family Promise of Hamilton County  
(\$10,000)

Family Promise of Hendricks County  
(\$10,000)

Holy Family Shelter  
(\$15,000)

O'Connor House  
(\$7,500)

## Unlocking Doors of Hope for Families

In our community, homelessness disproportionately affects families. Families are the fastest growing segment of the homeless population in Indiana. Last year, more than 3,500 kids in Marion County were identified as homeless by their school. The average age of a homeless person is just 7 years old and on any given night, 4 out of 10 homeless adults have children with them. This is why the REALTOR® Foundation invests a third of our grant dollars in programs most effective at keeping families together and walking alongside them on a path to independence.

### The Bridge Family's Story

For many families during the pandemic already living paycheck to paycheck, the loss of income from layoffs, shortened hours, and hospital bills proved to be the fragile breaking point between having a home and homelessness. Last year, amidst the rage of COVID-19, the Bridge family lost their apartment. They sought shelter at the Dayspring Center, whose staff noticed immediately their unique struggle. Ms. Bridge, only 34 years old, suffered from chronic health issues. Her teenage daughter, Shanice, was severely depressed and considering suicide. Jayden, her 8-year-old son, has autism and was entirely dependent on his mother now that schools were shut down due to the pandemic. Dayspring was able to get Ms. Bridge the medical care she needed, and she was able to find part-

time work. She has proved to be a dependable employee, now holding a full-time position. Shanice received regular counseling through the shelter and has now returned to school, emotionally strengthened, with a renewed excitement about life. Dayspring conducted e-learning classes for Jayden at the center and he excelled in ways his mother never thought possible. For the first time in his life, he learned the alphabet and animal names! Through support from the REALTOR® Foundation of its Emergency Shelter and Follow-Up Programs, the Dayspring Center was able to empower the Bridge family and provide them with the tools and resources to overcome their homelessness and strengthen their family bonds.

# Unlocking Doors of Hope for Survivors of Domestic Violence

Domestic violence is the leading cause of homelessness for women and children in central Indiana. Often a domestic violence shelter is one of the only shelter resources in rural communities. The REALTOR® Foundation believes in investing in safe havens where survivors can heal and overcome in a safe and supportive environment.

## Chandra's Story

Chandra sought shelter at Alternatives Inc. after being in an abusive relationship for over 18 years. Her five children came with her, ages ranging from two to twelve years old. They arrived with just a few items of clothing. Chandra was unemployed and without transportation. She confided in staff that she wanted a fresh start away from her abuser and to remove herself and her children from the toxic environment in which they lived. The staff at Alternatives worked quickly to get the family clothes and the children registered for school.

Throughout her stay, Chandra demonstrated a determined spirit. Her words to her children were full of positivity and patience. She helped them navigate the daily changes they were facing and the decisions ahead. The Hopeful Housing grant awarded by the REALTOR® Foundation provided the resources needed for Chandra to secure a rental house and build a life-long support system for her family. She left the program empowered and accomplished, finally having found peace for her and her children.

## 2020 Grants for Survivors of Domestic Violence

Alternatives Inc of Madison County  
(\$9,500)

Coburn Place Safe Haven  
(\$10,000)

Desert Rose Foundation  
(\$7,500)

Turning Point Domestic Violence Services  
(\$7,500)

Sheltering Wings Center for Women  
(\$7,500)

## 2020 Grants for Self-Sufficiency for Vulnerable Populations

Brookside Community Development Corporation  
(\$7,500)

Damien Center  
(\$10,000)

Dove Recovery House for Women  
(\$15,000)

Gennesaret Free Clinic  
(\$7,400)

HVAF of Indiana  
(\$10,000)

Indiana Youth Group  
(\$10,000)

KIC-IT  
(\$11,850)

Pathway to Recovery  
(\$16,000)

PourHouse  
(\$23,000)

Stopover Inc  
(\$15,000)

Stripped Love  
(\$7,500)

## Unlocking Doors of Hope for Our Cities Most Vulnerable

The issue of homelessness is complicated, and any number of reasons can lead someone there. Those experiencing homelessness in central Indiana come from all walks of life and have a diverse range of barriers they are working to overcome. The REALTOR® Foundation aims to find and invest in programs that are meeting a unique and critical need in our community. From homeless veterans to individuals who are HIV+, we carefully direct your donations to effective housing programs serving our community's most vulnerable neighbors.

### JM's Story

JM was battling bi-polar disorder and substance abuse when he arrived at the Gennesaret Health Recovery Home last September. He was transferred there after being hospitalized for an infection that occurred from the amputation of his right leg after a car accident. His ailment and mental health struggles caused him to lose his family and his belongings. At the recovery home, JM was known as the cook, always putting together menus with the other residents, and preparing feasts in the kitchen. He also helped the other residents learn how to use the computer. During his stay, JM was able to enroll in college, obtain official identification, and is now in permanent housing.

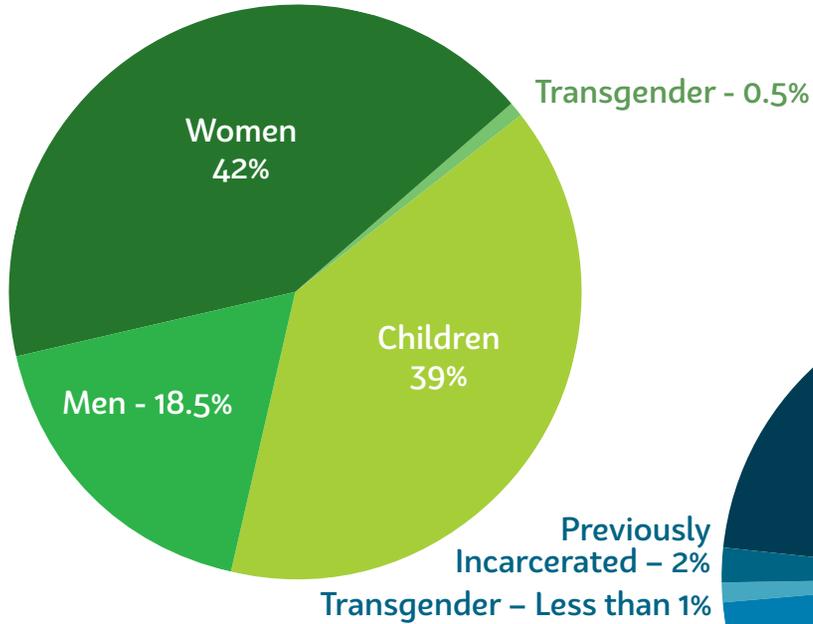
### Grant's Story

Grant was just 24 years old when he sought help from Stopover. Homeless and suffering from an untreated mental illness, he ended up in Indianapolis after fleeing an abusive home in Colorado. Through resilience he was able to get a job at a sorting facility and entered Stopover's Transitional Housing Program, funded by grants from the REALTOR® Foundation. There he received food, safety, and professional case management services that helped him identify his strengths and goals. Stopover helped him to manage his mental illness, becoming a calm and steady voice for other young adults. After nearly 2,000 days of homelessness, Grant is in his own home and pursuing a career in human services. He stays connected to Stopover as a Peer House Manager helping others in the program reach their full potential.

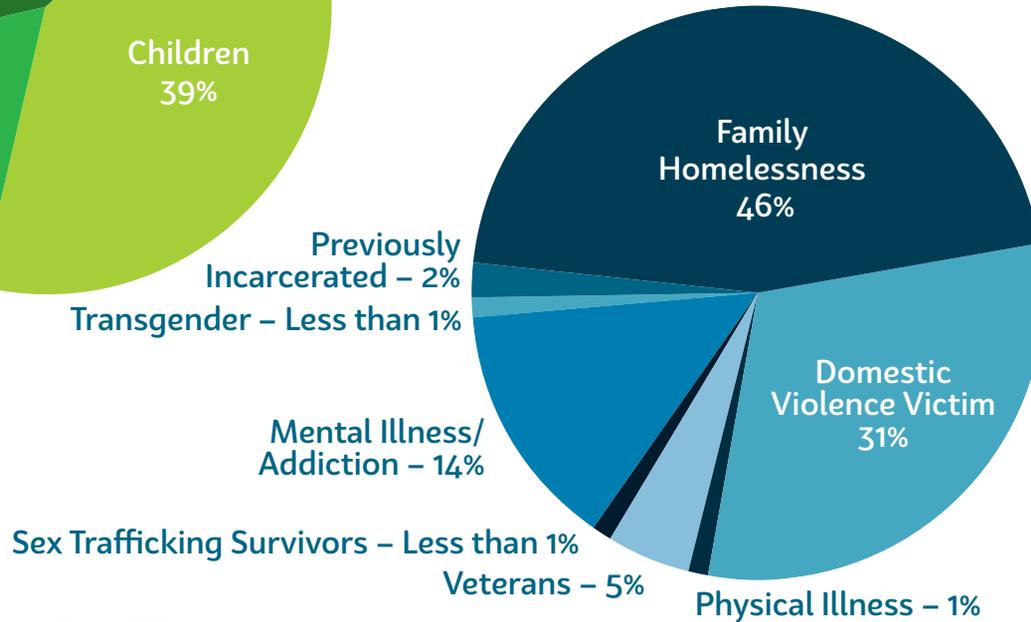
# Grant Impact: By the Numbers

## 7,223 People Served

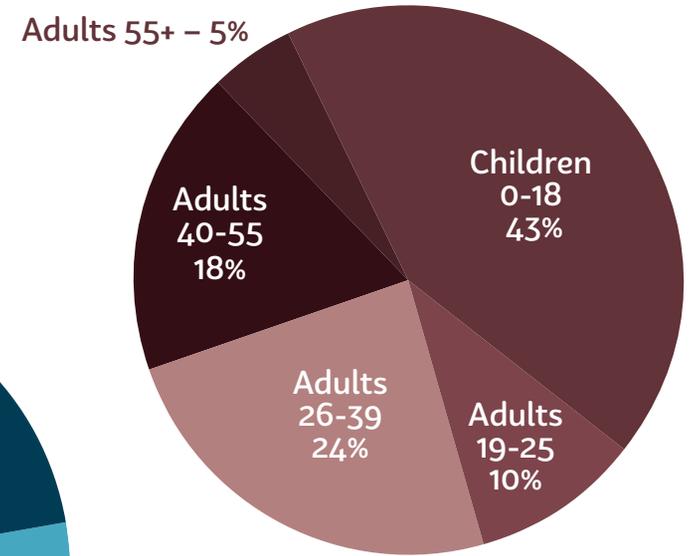
(2,680 more than 2019!)



## Population Served



## Age of People Served



# Did you know?

12,000

The number of people officials estimate will experience homelessness in Indianapolis in a given year.

7

The average age of a homeless person in central Indiana.

1/2

of the local homeless population are families.

40%

of young adults who age out of foster care will become homeless.

\$7.62 is the average wage of working families assisted through welfare in Marion County. The hourly wage needed to afford a two-bedroom apartment in the Indianapolis area is \$15.41.

#1

reason for homelessness in Indianapolis is lost employment.

Thousands

of local families every year could become homeless due to domestic violence.

17%

of unsheltered homeless individuals are veterans.

# Triple Crown Sponsors

Our most involved sponsors are deemed the Triple Crown for sponsorship of all three signature fundraising events.

Time and time again, you have stepped up to support the REALTOR® Foundation and the mission to raise funds and foster support for organizations that transition central Indiana's homeless to safe and secure housing.

Many thanks to:

- Arctic Heating & Cooling
- ATA National Title Group
- Bailey & Wood Financial Group
- Carpenter, Realtors
- CENTURY 21 Scheetz
- Choice Home Warranty
- Cornerstone Home Inspections
- Elements Financial
- Fairway Home Mortgage
- Fancher Mortgage Group
- F. C. Tucker Company
- HouseMaster IndyNorth
- Meridian Title
- Northside Division of MIBOR
- Security Home Inspections
- SentriLock

# The Ball: A Benefit for the REALTOR® Foundation

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Indy Star | Local IQ

## Diamond

- Bailey & Wood Financial Group
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- Title Services
- Women's Council of REALTORS®
- Zach Miller, District 6 Director

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- Beazer Homes
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- Tucker Mortgage



# 27th Annual Golf Outing

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Zach Miller District 6  
Director

# Annual Fund Heroes of Hope

*\*Designates Individuals who have made donations in the past 5 consecutive years. Thank you for your loyalty!*

## \$10,000+

MIBOR Service Corporation\*  
Moore Family Foundation  
Women's Council of REALTORS®\*

## \$5,000-\$9,999

Claire-Anne Aikman\*  
David L. Caveness\*  
Kurt & Debbie Fancher\*  
Hamilton County Division of MIBOR\*  
Northside Division of MIBOR\*

## \$2,500-\$4,999

Berkshire Hathaway Home Services of Indiana  
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Liz A. Michael\*  
Nancy Mutchmore\*  
Susan Nemeth  
RE/MAX Ability Plus Security Home Inspections  
Dustin M. Sickinger\*  
Angie Turley

## \$1000-\$1,2499

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LeeAnn Balta  
David & Jane Brenton  
Bruce & Justine Bright\*  
Steve Burkhardt\*  
Todd Callen  
Century 21 Scheetz Charitable Foundation\*  
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Randie L. Bonwell  
Clay B. Bowden\*  
Jamie Brown  
Wendy Buckler  
Joseph Buttler  
Annie Caruso\*  
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Pat Cline and Tuohy Bailey & Moore LLP\*  
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Dawn Deputy Poe & Jeff Cloyd\*  
Missy Eggleston  
Michael Ferron & Dr. Gregory Singleton\*  
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Regina & James Jones\*  
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Isabelle Masquelin\*  
Lindsay McAteer\*  
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Nancy Patterson\*  
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Carol M. Richardson\*  
Gary Ruble\*  
Jenni Ruiz  
Karen Schmidt  
Tanya Smythe  
Alice L. Steppe\*  
Heather Stevens\*  
Sena Taylor  
Tracy Vatnsdal\*  
Robert Waddey  
Brian Walker  
Monica Waller

# Annual Fund Heroes of Hope (continued)

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Nancy Warfield Dewbrew  
Cathy Warga  
Jane Wells  
Stacy L. West\*  
Lynette Wuethrich\*

## \$250-\$499

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Vinson Abraham  
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Julie Downey\*  
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Michael Albrecht  
Cindy Alcorn  
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John Brens	Melinda Chapman	Margaret Crosby	Mary DuVall	Ann Gioe	Stephanie Henry
Mark Brici	Michael Chappell	Jeana Culp*	Teresa P. Easterday	Rich Goeman	Steffanie Hensley
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Barbara Brooks	Joseph T. Clinch	Jill Curtis*	Palak Effinger	Bradley Gough	Bob Hicks
Charlene B. Brown	Carolyn Clow	Constance Cusick	Jason Engle	Natalie Gould	Troy Hicks
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Peggy Kieper*	Jeremy J. Long	Lisa Moos	Cynthia A. Peyton	Janet Richardson*	Connor Simonson

## Annual Fund Heroes of Hope (continued)

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Patricia Sims  
Beverly Fast Sinclair\*  
Cheryl Sizemore  
Martha J. Smart\*  
Kolby Smethers  
Amanda Smith  
Lori Davis Smith\*  
Nancy Smith\*  
Thea Snelly  
Kristi Snider\*  
Stacey Sobczak\*  
Brandy Sommer  
Susan Sowders  
Randy Stephens  
Laura Stevenson  
Erica Stickler  
Jim Stone  
Dorothy Stottlemeyer\*  
AJ Sweeney  
Lynne Sweeney\*  
Brenda Taylor  
Natalie Taylor  
Alyssa Techaira  
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Jo C. Thompson  
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Cathy Toombs  
Patricia Torr\*  
Marcos Torres\*  
Jobea Trefny  
Sierra Troitsky  
Laurie Tucco  
Denise Turner  
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Carl Vargas  
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Cate Waggoner-Lee  
Huiyun Wang  
Rebecca Wanick  
Pam Ward  
Laura Waters  
Sally Webb\*  
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Marilyn White  
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Ann Esreal Williams  
Kenton Williams  
Mark Williams  
Melissa Williams  
Robbie & Charles Williams\*  
Chris Wills\*  
Nicole Wilson  
David Winters  
Joel Woelfle  
Robert Woerner  
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Fred Yde  
Cynthia Yosha-Snyder\*  
Brett Young  
Robert C. Young  
Kyle Zachary  
LeAnne Zentz  
Lingwen Zhong

### Endowment Benefactors

Kaye Hirt Eggleston  
MIBOR Service Corporation  
Randy & Jill Scheidt

### Memorial Donations

Donations were made in memory of the following individuals:

John Askew Sr.  
Mrs. Odell Buggs  
George Charbonneau  
Mrs. Josephine Dale  
Christopher Del Vecchio  
Sarah Dixon  
Robert Lee Edwards  
Bill Frey  
Ed Gallagher  
Doyle Greer  
Molly Hahn  
Patrice Lynn House  
Lib Hudson  
Susan James

Gary Lewis  
Roger L. Lundy  
Thomas Mascari  
Dr. George Rawls  
Delores Rice  
John Roberson  
Norma Sellers  
Marva Sterling  
Leeland Thomas

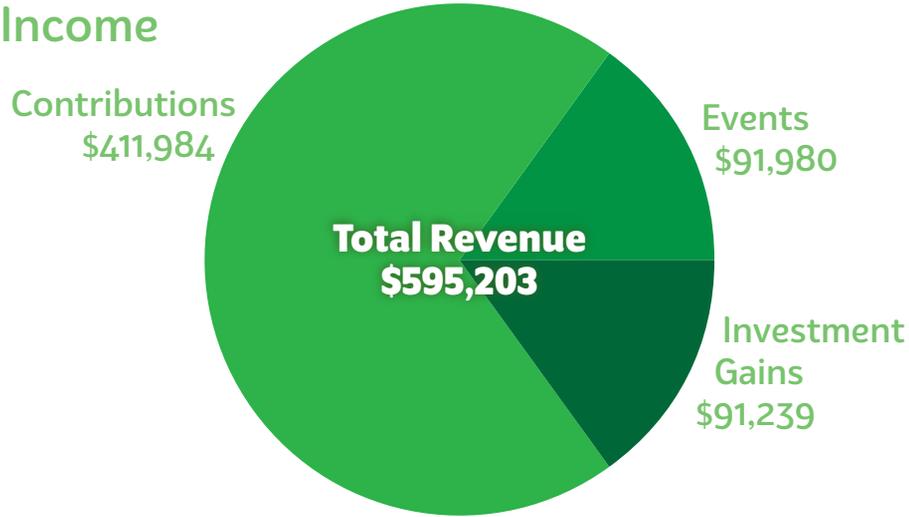
Gary Warstler  
Pat Williams  
And all MIBOR members who passed in 2020

### In Kind

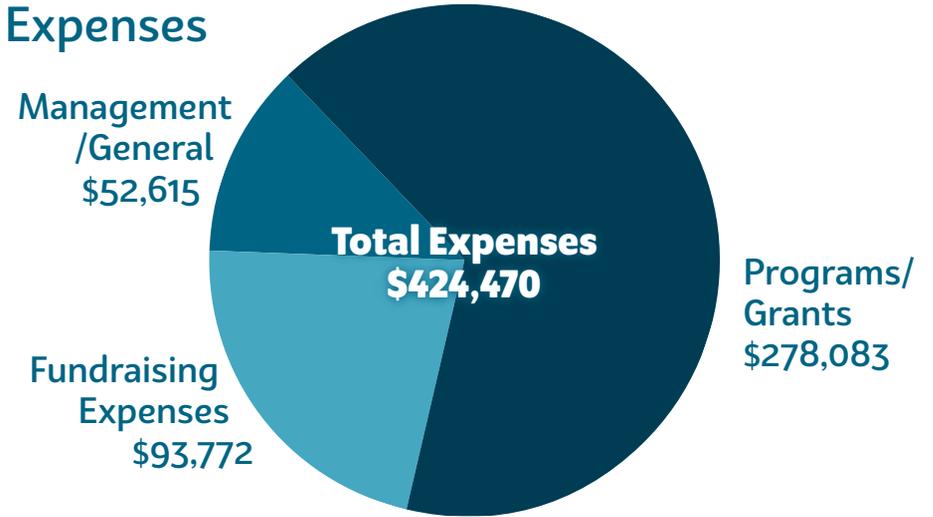
Rey Riojas  
Indy REAL Producers Magazine

# 2020 FINANCIALS

## Income



## Expenses



It is important for the REALTOR® Foundation to ensure its financial integrity is kept to the highest standards. We are careful stewards of every dollar we receive and manage our finances as conservatively as possible. We take our role as the stewards of your good faith and benevolence very seriously and strive to place your investment in the hands of quality and effective organizations.

Detailed financial statements are available upon request.



# Tribute to Molly Hahn

It is with great sadness that we announce the passing of our friend and colleague, Molly Hahn. Molly was a member of the MIBOR family as the REALTOR® Foundation manager from 2006 to 2012.

Molly Hahn was a true servant leader, with a giving heart and enough energy and positivity to fill a room. Molly helped guide The REALTOR® Foundation through some of the toughest years in our industry's history. Molly showcased the great generosity of our membership, who continued to go above and beyond with their charitable gifts even during The Great Recession of 2008.

Molly served at the helm of the Foundation in 2008 when the \$100,000 target was surpassed for the first time.

Molly also oversaw efforts to raise \$500,000 for the 2012 Building a Living Legacy project in commemoration of MIBOR's Centennial and Super Bowl XLVI. The project funded the rehabilitation of 30 vacant or abandoned homes as well as the building of two new homes as part of a revitalization effort on the near eastside of Indianapolis. The 32 home renovations funded by The Foundation served families or individuals who were experiencing homelessness, along with wrap around services provided by the John H. Boner Community Center. The project is a lasting legacy of all Molly did for our community.

Molly's impact on the REALTOR® Foundation will continue to be recognized on our donor wall in the MIBOR Lobby.



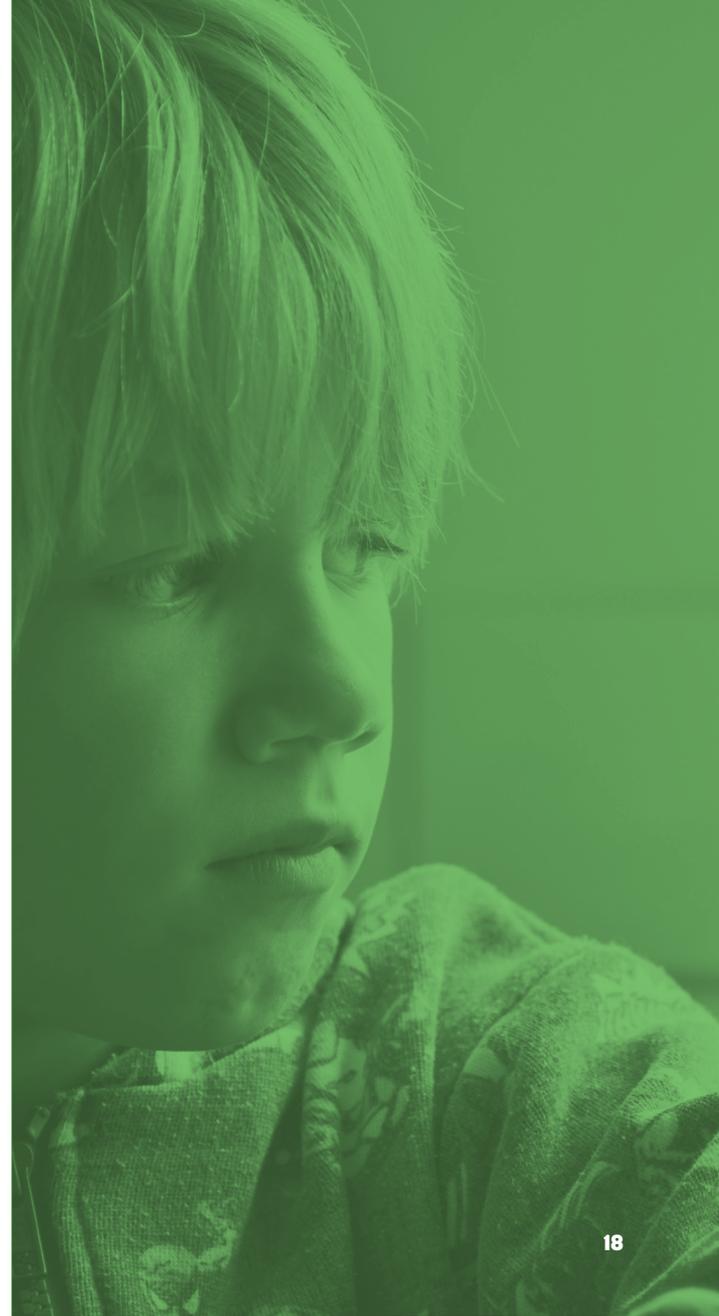
The REALTOR® Foundation Annual Report 2020

# Ten Great Ways To Be Involved

1. **Connect a nonprofit who fits our mission**
2. **Invite a Foundation speaker to your office**
3. **Come to one of our signature events**
4. **Commit to a gift at closing through transactional giving**
5. **Include the Foundation in your will**
6. **Host a fundraiser to benefit the Foundation**
7. **Be an advocate for our cause**
8. **Volunteer with us**
9. **Ask your company to be a corporate sponsor**
10. **Share our social media messages**

Learn more at [www.realtorfoundation.org](http://www.realtorfoundation.org).

Look for us on:   





1912 N. Meridian St.  
Indianapolis, In 46202

(317) 956-5255

[www.realtorfoundation.org](http://www.realtorfoundation.org)

