



# 2008 Annual Report

## The REALTOR® Foundation

*Seeking Solutions for the Homeless*



*Realty.com*

# *"Seeking Solutions for the Homeless"*

These words started as a tagline - a quick explanation of the REALTOR® Foundation's work - that the Board of Directors and Ambassadors could use at office and division meetings.

Yet, as I reflect on the amazing growth and impact made by the Foundation in 2008, and extend my thanks to all of our donors, sponsors and committees, these words seem to mean so much more.

Many of you have heard me say numerous times, "Give a little bit...a lot of times." Those little bits have certainly added up to a surprisingly large amount - an average of \$218 per donor! As you turn the following pages, you will see the ways in which our "seeking" made an impact on thousands of lives in central Indiana.

Even as we continue to affect the trend of homelessness this year, recent economic turmoil has forced families in every one of our neighborhoods to make lifestyle changes. Our work, clearly, is not complete.

This document is just one of the ways in which we thank you, on behalf of those families you are helping. You are helping us "seek solutions" every day.

Yours in leaving a legacy,



Roger Lundy  
2008 REALTOR® Foundation President



**REALTOR® Foundation**  
1912 N. Meridian Street, Indianapolis, Indiana 46202  
[www.realtorfoundation.org](http://www.realtorfoundation.org)

## *The 2008 Board of Directors*



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Carpenter, REALTORS®

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Dan Bowden, F.C. Tucker Company; Nancy Patterson, Platinum Realty Company; Gail Watts, RE/MAX Ability Plus; Lyn Wuethrich, F.C. Tucker Company

*Development Coordinator:* Molly Hahn

# Seeking the Faces of Homelessness

Images in this Annual Report were photographed by Rose Ann Yarling (Faces) at Holy Family Transitional Housing, Pathway to Recovery, and Mary Rigg Neighborhood Center. We are eternally grateful to Rose Ann for her time, as she went far above our expectations. We are also grateful to the three participating facilities who set up time on evenings and weekends for the photo shoots.

It's important to the Foundation to show you and all residents of central Indiana the local 'Face of Homelessness.' It's not enough to tell you that the average age of the homeless in this country is nine years old - you have to see that little boy and his mom who are finally on their way to a better life to understand it.

Similarly, it's not enough for us to tell you that thirty percent of the homeless have a mental illness. If you see the faces at Pathway to Recovery then you'll know why each of them needs our help just as much as anyone else.

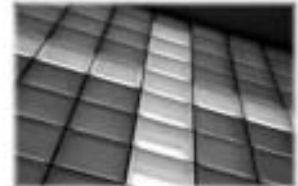
It's not enough for us to tell you that forty percent of the young adults who are 'emancipated' from the foster care system each year end up homeless. But when you meet the young adults living with support services from Mary Rigg, you find out that sometimes you need as much help at 18 years of age as you did at eight.

Find a face in this book, any face, and make that face the reason why you need to help the Foundation solve homelessness in central Indiana. For our mission is...

*To transition central Indiana individuals from homelessness or inadequate or unsafe housing to permanent solutions that will positively change their lives.*

## Seeking a way to Honor Others

In 2008, a record 725 gifts were made in honor or in memory of someone. Many REALTORS® and affiliates used the opportunity to honor buyers or agents in particularly good transactions. The Foundation lost two long-time supporters in 2008: John Wolfe and Anita McNutt. Donations in memory of John Wolfe totaled \$2,834 and donations in Anita McNutt's memory totaled \$2,425. For a list of all donations made in honor or memory of someone in 2008, please visit our Web site: [www.realtorfoundation.org](http://www.realtorfoundation.org).



# Seeking Relief from Flooding

In June 2008, areas of central and southern Indiana experienced widespread and massive flooding. Two of the Foundation's grant recipients, Desert Rose Foundation in Martinsville and Christian Help, Inc in Greenwood, were particularly affected by the flooding. The Foundation Board of Directors approved emergency grants of \$5,000 to each of these organizations.

# Seeking Annual Support

**Christian Help, Inc. (\$10,000)** offers supportive affordable housing through a life skills project in which each family helps to rehab a mobile home. Each family has an 18 month plan for home ownership.

**Hancock Hope House (\$10,000)** provides shelter services for families and single men from Hancock, Rush and Shelby counties.

**Holy Family Transitional Housing (\$10,000)** offers shelter and services to help families break the cycle of homelessness, providing the stability necessary to be successful in school, work and life.

**John P. Craine House (\$10,000)** provides an alternative sentencing residence for female nonviolent offenders with children under the age of five so that family unity can be preserved.

**Partners in Housing (\$10,000)** operates 350 units of affordable permanent supportive housing throughout Marion Co.

**Genesaret Free Clinic (\$7,500)** runs the Health Recovery Program that is unique in the city of Indianapolis. Its goal is to house men who have had hospital care during their recovery while providing supportive services on the road to permanent housing.

**Mary Rigg Neighborhood Center (\$7,500)** maintains a unique program called Fostering Independence for young adults who have aged out of foster care and are homeless. Residents live in community and are provided with supportive services.

**Pathway to Recovery (\$7,500)** operates five housing programs providing a seamless continuum of care beginning with supportive housing and ending with permanent housing for over 70 homeless participants battling mental health and substance abuse issues including 11 families.

**Sheltering Wings Center for Women (\$7,500)** gives women in central Indiana a safe, protected retreat from abuse for them and their children, coupled with resources and guidance to help them rebuild their lives free from domestic violence.

**Coburn Place Safe Haven (\$5,000)** provides safe, affordable housing and supportive services to women and children who are homeless because of leaving abusive situations.

**Desert Rose (\$5,000)** gives women in central Indiana a safe, protected retreat from abuse for them and their children, coupled with resources and guidance to help them rebuild their lives free from domestic violence.



*Board members and Foundation donors present a \$10,000 grant check to Christian Help, Inc.*

# Seeking Permanent Supportive Housing

In 2008, the Foundation Board of Directors approved the Foundation's participation in the Super Bowl Near Eastside Legacy Project. In short, this project will guarantee a place for 32 homeless, formerly homeless or at-risk families to live in renovated single family homes while providing support services they will need to become truly independent. As a part of a planned \$45 million housing revitalization in these designated Eastside neighborhoods, the Foundation and MIBOR will help Indianapolis take the center stage while hosting the Super Bowl in February 2012 - perfect timing to celebrate the MIBOR Centennial. A project of this magnitude is unprecedented in Super Bowl legacy history and we hope to encourage other cities to take similar steps in solving homelessness.

These individuals have already made financial commitments to the project:

David & Linda Bickell, David C. Brenton, Bruce & Justine Bright, Julie Catton, Mark Dudley, Bill & Ginny Hacker, Molly & Noah Hahn, Kaye Hirt Eggleston, Tracy & GR Hutton, Johnson, Grossnickle & Associates, Regina & Jim Jones, Vicki Kenworthy Wright, Jerry Leugers, Delbert Ludlow, Roger Lundy, Joyce Scotten, Nancy Smith, Steve & Tina Sullivan Nick Tillema and Pat Williams.

## Seeking Awareness of the Cause



### 2<sup>nd</sup> Annual Foundation Awareness Week, April 21-25, 2008

The 2<sup>nd</sup> Annual Foundation Awareness Week was marked by a variety of activities. Opportunities to volunteer at grant recipient sites kicked off the week. More than two hundred attendees viewed the early stages of construction at Renaissance Bay and heard from Foundation grant recipients. The effort raised more than \$10,000 for the Foundation.

### Special Parties

Did you attend a special party to benefit the Foundation this year? The Foundation hosted four of them: at Renaissance Bay (see above), at the home of Derek Wellman, at the Rathskeller Restaurant, and at the Hansen & Horn design studio. All told, these events raised more than \$3,000 for the Foundation's efforts. Even more importantly, though, they allowed some attendees to learn about the Foundation for the first time. The Foundation is grateful to all four of these hosts! In addition, special thanks to several divisions who hosted events to benefit the Foundation: Hamilton County (Wine Tasting); Downtown Division (Wine Tasting, Duckpin bowling) and the Northside Division (picnic). Thanks also to a team of mini-marathon runners and walkers who helped raised \$2,468 for the Foundation!



*Right to Left. Regina Jones, Nancy Smith, Tina Sullivan and Kathy Hall "entertain" at Oktoberfest. Bonita Hurt volunteers at the Julian Center during Awareness Week. Julie Catton and Marsha Patrick greet guests at the Renaissance Bay event.*



# Heroes of Hope 2008 Donors

Thank you for your contributions!

\$122,115 raised for homelessness in central Indiana through December 31, 2008

## Corporate Donors

### \$10,000

Chicago Title Insurance Co.

### \$5,000

Security Home Inspections  
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### \$500- \$4,999

Countrywide Bank  
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## In Kind Donors

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Rose Ann Yarling - Faces

## Individual Donors

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Kaye Hirt Eggleston  
Northside Division of MIBOR

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# Seeking Solutions Through Partners



Thank you to sponsors and golfers at the 2008 Golf outing! The event raised \$25,599 for the Foundation!

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Thank you to all sponsors and attendees of the 2008 Ball! The event raised \$33,640 for the Foundation!

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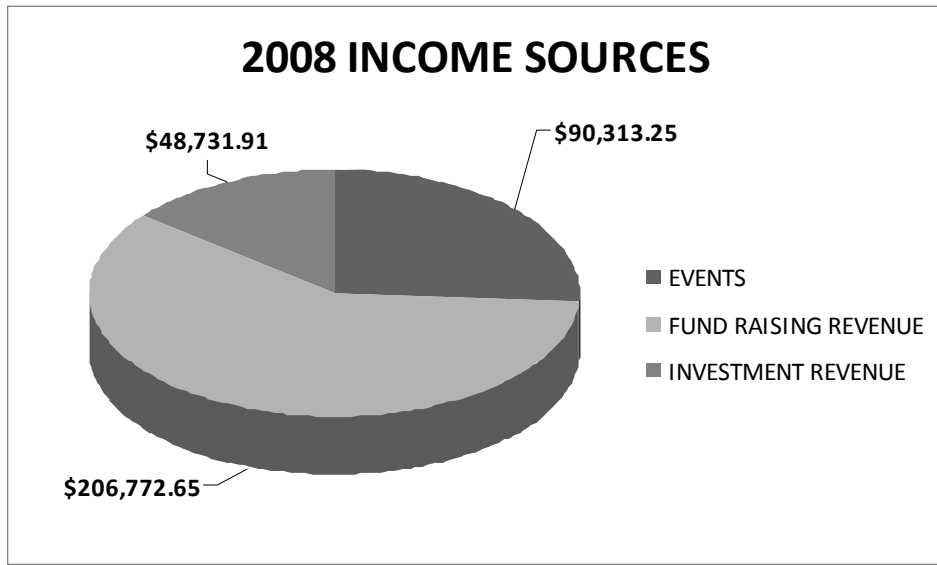
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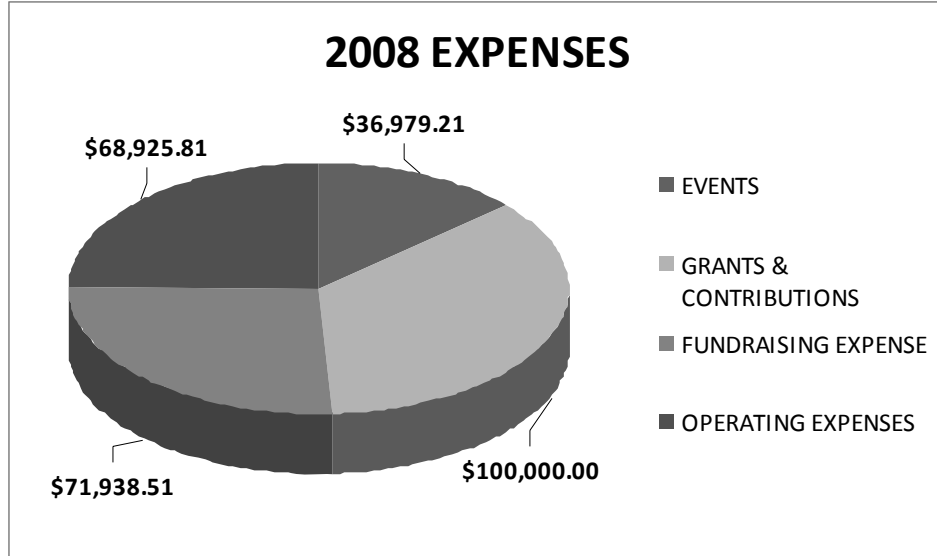
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# Financial Report

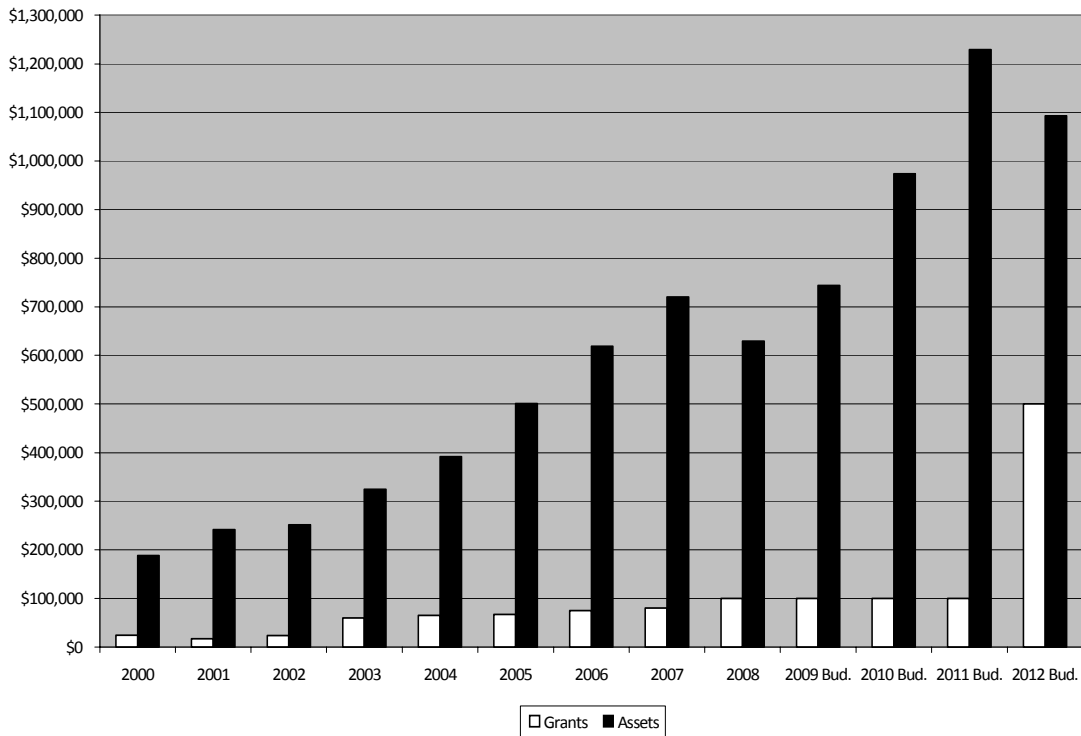


In 2008, the Foundation Board of Directors voted to contract with a fundraising consultant, Johnson, Grossnickle and Associates. Their primary role is to guide the Foundation in its quest for a large impact project that will celebrate the MIBOR Centennial. As is the case in nearly all projects of this size, expenses for the first year outweighed the revenue.

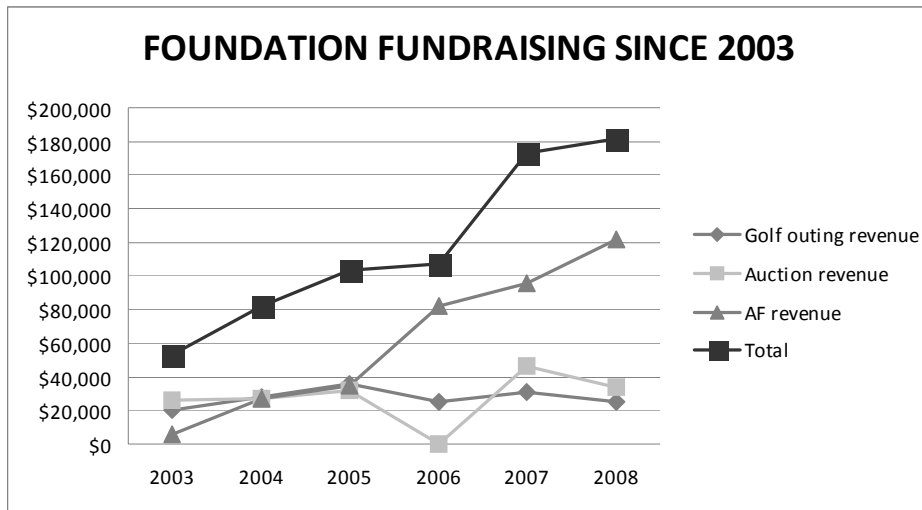


Included in 'fundraising revenue' is a contribution from the MIBOR Service Corporation to pay for one half of the Foundation's operating expenses.

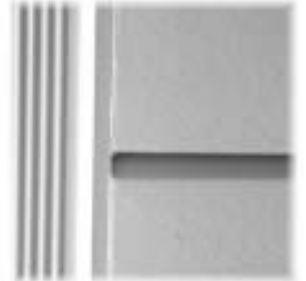
## GRANTS vs. TOTAL ASSETS 2000-2012 BUDGET



The Foundation's grant totals and total assets have grown significantly since 2000. Asset loss in 2008 did not affect annual grants. As mentioned on page three, the Foundation has committed to a long term project to honor MIBOR's Centennial in 2012. Projected increases in assets and in grant dollars directly reflect that planning.



The Foundation's annual fundraising has increased every year since 2003. Over that period, there has been an 241 percent increase in the dollars raised and an 1019 percent increase in the number of supporters.





REALTOR® Foundation  
1912 N. Meridian Street  
Indianapolis, Indiana 46202



*Right to Left. Kaye Hirt Eggleston stocks food pantry shelves during Awareness Week. Roger Lundy poses with the grant recipients. Toni and Mark Dudley pose with Steve Burkhardt and Kathy Hall at the Donor Wall event and Roger Lundy and Patty Thornberry pose with of Alan McCormick of Hansen & Horn.*